



BOA CONCEPT : SMART SOLUTIONS FOR SMART HANDLING

Communiqué de presse – Institutionnel – réalisation
Saint-Etienne, le 18 juin 2015

BOA CONCEPT – 2015 beyond forecast

BOA CONCEPT realized in 2015 an activity much higher than its Business plan's forecast. The company close its 2015 fiscal year with a turnover 3,5 M€ and a positive result. Let us recall that a balance had already been achieved in 2014, with, at this time, a growth about 180%. 2015 establish with a growth about 230 %.

Several contracts contributed to this activity: DEPOT-BINGO in Oise department, e-commerce services provider, with a wrapping line, then, OREXAD in Aisne department, a big industrial and technics supplies distributor, with an intralogistics system installed and started in 4 weeks in august. During the same month, MERSEN in Lyon region, with the intralogistics system of the European platform installed and started in two weeks, and finally, LOGSYTECH GROUP in Parisian region, distributor provider for SFR and Numéricable, with an order picking system adapted for « box ».

Otherwise, illustrating the modularity of its smart and modular conveyor, Plug-and-Carry®, BOA Concept realized several evolutions and extensions, particularly for its e-commerce clients.

The company continue to invest in R&D more than 10 % of its turnover with new development as much on enrichment of the Plug-and-Carry® range as on the electronic cards evolutions to pilot traditional handling systems. New tools are also under development on the Boa Drive supervision software.

BOA Concept plans to the future serenely and with enthousiam: It has just move in a new production site of 2000 m², still in Saint-Etienne (near to Lyon), and opened since 2014 a commercial office in Paris. The company revises upwares its business plan for a 2016 year with strong growth again, and also with a focus on export: a first exhibition in Madrid revelled goods possibilities, an actions plan in Benelux and a partner in Germany.

BOA CONCEPT will exhibit on Transport and Logistics in Ahoy Rotterdam from the 29th November to the 1st December its range of smart modular conveyors Plug-and-Carry® for light loads and heavy loads.

About Plug-and-Carry® :

Smart modular conveyor Plug-and-Carry® is, since its launch in 2013, a real turning point in the handling world, and more specifically, in the order picking. Indeed, thanks to its standard modules, it is assembled and disassembled as a Lego. All modules are tested and cabled in the

workshop, so, the onsite installation is faster and easier. Otherwise, the Plug-and-Carry® make the user autonomous thanks to its easy maintenance. For the configuration side, PLC gives way to a local distributed intelligence on each step. Thus, the loads' monitoring is made by integrated electronics cards and the handling line configuration is made by a simple recognition via our WCS.

About Boa Concept :

Boa Concept, specialist in smart modular conveyor, provides innovative solutions for order picking, packaging and production in light and heavy loads. The company focuses on customer relationship by being initiator of new ideas and proposing innovative solutions. Its new slogan: **SMART SOLUTION FOR SMART HANDLING**, illustrates its skills as integrator of global solutions.

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BOA CONCEPT SAS with capital of 838 200 euros

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Plug and Carry® est une marque déposée par BOA CONCEPT

BOA CONCEPT expose à :

- **SITL – Intralogistics 2016 du 22 au 25 mars 2016 stand 6 – R45**
- **Transport and Logistics à Rotterdam du 29 Novembre au 1^{er} Décembre 2016**



